The Corporation of the Town of Erin Financial Statements For the year ended December 31, 2003

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### **Auditors' Report**

### To the Members of Council, Inhabitants and Ratepayers of the Corporation of the Town of Erin

We have audited the consolidated statement of financial position of the Corporation of the Town of Erin as at December 31, 2003 and the consolidated statement of financial activities and changes in financial position for the year then ended. These financial statements are the responsibility of the Municipality's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Corporation of the Town of Erin as at December 31, 2003 and the results of its financial activities and changes in financial position for the year then ended in accordance with Canadian generally accepted accounting principles established by the Public Sector Accounting Board of the Canadian Institute of Chartered Accountants.

Chartered Accountants

Orangeville, Ontario March 10, 2004

## The Corporation of the Town of Erin Consolidated Statement of Financial Position

December 31		2003	2002
Assets			
Financial assets			
Cash (Note 1)	\$	961,450	\$ 151,076
Taxes receivable		1,318,875	1,237,492
Trade and other receivables		436,593 1,226,412	327,193
Investments (Note 2)	_	1,220,412	3,089,839
	\$	3,943,330	\$ 4,805,600
Liabilities and Municipal Position			
Liabilities			
Accounts payable and accrued liabilities	\$	680,195	\$ 1,190,922
Deferred revenue (Page 13)		653,027	530,597
Net long-term liabilities (Note 3)		2,021,659	2,159,636
Post-employment benefits (Note 14)	_	110,261	127,568
		3,465,142	4,008,723
Municipal position			
Current fund (Page 14)(Note 4)		161,509	255,614
Capital fund (Page 15)		(271,693)	(8,252)
Reserves and reserve funds (Page 16)	_	2,720,292	2,836,719
		2,610,108	3,084,081
Amounts to be recovered (Note 5)		(2,131,920)	(2,287,204)
		478,188	796,877
	\$	3,943,330	\$ 4,805,600

## The Corporation of the Town of Erin Consolidated Statement of Financial Activities

For the year ended December 31		2003	2003	2002
		Budget	Actual	Actual
Povonuo		(Unaudited)		
Revenue Taxation Fees and user charges Canada grants Ontario grants Municipal grants Developer contributions Other income (Note 6) Obligatory reserve fund revenue recognized	\$	3,236,038 1,350,444 428,854 828,720 73,700 - 602,129 61,171	\$ 3,216,696 \$ 1,289,607 130,400 537,205 64,324 - 668,781 51,608	3,174,856 1,110,989 63,225 485,512 77,363 1,368 660,573 36,390
		6,581,056	5,958,621	5,610,276
Expenditures Current (Note 7) General government Protection services Transportation services Environmental services Health services Social and family services Recreation and cultural services Planning and development Hydro operations		807,645 748,013 1,422,587 546,896 16,000 12,000 1,173,370 98,414 7,875	743,888 702,960 1,431,083 519,030 16,676 12,000 1,103,695 48,136 7,908	738,112 648,973 1,266,654 375,999 15,517 12,000 1,058,169 46,768 19,752
	_	4,032,000	4,303,370	4,101,344
Capital General government Protection services Transportation services Environmental services Recreational and cultural services Planning and development	_	25,400 205,240 950,144 1,292,860 157,070 816,899 3,447,613	24,346 207,161 637,242 594,953 124,532 103,701 1,691,935	55,499 342,309 643,446 1,269,861 210,857 124,392 2,646,364
Total expenditures		8,280,413	6,277,311	6,828,308
Net revenues (expenditures) for the year		(1,699,357)	(318,690)	(1,218,032)
Change in amounts to be recovered New debt issued Debt principal repayments Change in post-employment benefits	_	(290,220) (131,564) - (421,784)	(137,976) (17,307) (155,283)	715,000 (90,333) 33,518 658,185
Change in fund balances for the year	\$	(2,121,141)	\$ (473,973) \$	(559,847)

# The Corporation of the Town of Erin Consolidated Statement of Changes in Financial Position

For the year ended December 31		2003	2002
Cash provided by (used in)			
Operating activities			
Net revenue for the year	<u>\$</u>	(318,690)	\$ (1,218,032)
Increase in taxes receivable		(81,383)	(45,424)
Decrease (increase) in accounts receivable		(109,400)	507,084
Increase (decrease) in accounts payable		(510,727)	296,888
Increase (decrease) in post employment benefit liability		(17,307)	33,518
Increase in deferred revenue		122,430	213,611
		(596,387)	1,005,677
		(000,000)	.,,
		(915,077)	(212,355)
Investing activities			
Investing activities Acquisition of investments		_	(1,430,391)
Proceeds on sale of investments		1,863,427	(1,430,331)
	_	, ,	
	_	1,863,427	(1,430,391)
Financing activities			
Additions to long-term liabilities		_	715,000
Repayment of long-term liabilities		(137,976)	(90,333)
		•	
		(137,976)	624,667
Net change in cash and cash equivalents		810,374	(1,018,079)
·		•	
Cash and cash equivalents, beginning of year		151,076	1,169,155
Cash and cash equivalents, end of year	\$	961,450	\$ 151,076

### The Corporation of the Town of Erin Summary of Significant Accounting Policies

#### **December 31, 2003**

#### **Management Responsibility**

The consolidated financial statements of the Corporation of the Town of Erin are the representations of management. They have been prepared in accordance with accounting principles established by the Public Sector Accounting Board of the Canadian Institute of Chartered Accountants. The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future.

#### **Basis of Consolidation**

The consolidated statements reflect the assets, liabilities, revenues and expenditures of the current fund, capital fund, reserves and reserve funds of all municipal organizations, committees, and boards which are owned or controlled by Council. All interfund assets and liabilities and revenues and expenditures have been eliminated on consolidation.

The following boards and municipal enterprises owned or controlled by Council have been consolidated:

Town of Erin Business Improvement Area

**Ballinafad Community Centre** 

Town of Erin Tennis Club

#### **Basis of Accounting**

Revenues and expenditures are reported on the accrual basis of accounting. The accrual basis of accounting recognizes revenues as they become available and measurable; expenditures are recognized as they are incurred and measurable as a result of receipt of goods or services and the creation of a legal obligation to pay.

The consolidated statement of financial position reflects all of the financial assets and liabilities of the municipality. Financial assets are those assets which could provide resources to discharge existing liabilities or finance future operations. Municipal position represents the financial position of the municipality, and is the difference between its assets and liabilities. This provides information about the municipality's overall future revenue requirements and its ability to finance activities and meet its obligations.

#### **Temporary Investments**

Temporary investments are recorded at the lower of cost and market value.

### The Corporation of the Town of Erin Summary of Significant Accounting Policies

#### **December 31, 2003**

Inventory Inventory of goods held for resale is recorded at the lower of

cost and net realizable value. Cost is determined on the

average cost basis.

Capital Assets The historical cost and accumulated amortization of capital

assets are not recorded for municipal purposes. Capital assets are reported as an expenditure on the consolidated statement of

financial activities.

Deferred Revenue Revenue restricted by legislation, regulation or agreement and

not available for general municipal purposes is reported as deferred revenue on the consolidated statement of financial position. The revenue is reported on the consolidated statement of financial activities in the year in which it is used for the

specified purpose.

Amounts to be Recovered Amounts to be recovered are reported in the municipal position

on the consolidated statement of financial position. The balance represents the outstanding principal portion of unmatured long-term liabilities, liabilities not yet due, and other future

expenditures not yet levied on the ratepayers.

County and School Board The municipality collects taxation revenue on behalf of the

school boards and the County of Wellington. The taxation, other revenues, expenditures, assets and liabilities with respect to the operations of the school boards and the County of Wellington

are not reflected in these financial statements.

Trust Funds Funds held in trust by the municipality, and their related

operations, are not included in these financial statements. The financial activity and position of the trust funds are reported separately on the trust funds statement of continuity and

balance sheet.

December	31.	2003
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1.	Cash		2003	2002
		_	2003	2002
	Unrestricted Restricted	\$ 	961,450 -	\$ 150,575 501
		\$	961,450	\$ 151,076
_				
2.	Investments			
2.	Investments	_	2003	2002
2.	Investments  Ontario Savings Bonds Investment accounts	 \$ 	2003 - 1,226,412	\$ 2002 88,754 3,001,085

#### **December 31, 2003**

#### 3. Long-Term Liabilities

The balance of long-term liabilities reported on the consolidated statement of financial position is made up of the following:

		_	2003	2002
Term loan payable, 5.3%, payable s monthly, due March 2003	\$1,661 principal and interest	\$	-	\$ 4,162
The Municipality has assumed resp principal and interest charges on a facilities issued by the County of V interest rates from 3.4% to 5.55% At the end of the year, the outstan	certain long term debt Vellington with variable over a ten year term.			
of the liability is	ang pinoipal amount		656,000	715,000
Loan payable, 6.39%, payable \$36, quarterly, due November 2005	327 principal and interest		1,216,904	1,281,846
Loan payable, prime + 0.5%, payab interest quarterly, due on demand			148,755	158,628
		\$	2,021,659	\$ 2,159,636
Principal payments for the next 5 fis	ccal years are as follows:  2004 2005 2006 2007 2008 Thereafter	\$	138,074 145,374 153,776 162,531 171,482	
	moreaner		1,250,422	

The annual principal and interest payments required to service the long-term liabilities of the municipality are within the annual debt repayment limit prescribed by the Ministry of Municipal Affairs and Housing.

### **December 31, 2003**

4.	Current Fund  Available to offset future revenue requirements	s (re	quired to	2003	2002
	be financed from future revenues): General area taxation Loan repayments to be recovered Recreation, community centres and arenas Business improvement area			\$ 155,227 - 6,145 137	\$ 291,597 (33,698) (4,446) 2,161
	•			\$ 161,509	\$ 255,614
5.	Amounts to be recovered			2003	2002
	Capital outlay financed by long-term liabilities and to be recovered in future years Post-employment benefits	8		\$ 2,021,659 110,261	\$ 2,159,636 127,568
				\$ 2,131,920	\$ 2,287,204
6.	Other Income		2003	2003	2002
			Budget (Unaudited)	Actual	Actual
	Penalties and interest on taxation Licences, permits and rents Other fines and penalties Investment income Rents, concessions and franchises Donations Sale of land and other assets Sale of publications and equipment Gain (loss) on sale of Erin Hydro Other	\$	162,000 216,115 1,500 34,584 66,500 - 8,500 - 112,930	\$ 187,555 210,115 175 107,007 4,000 7,463 71,804 975 - 79,687	\$ 175,410 154,985 2,870 116,689 4,500 37,385 11,351 649 63,875 92,859
		\$	602,129	\$ 668,781	\$ 660,573

#### **December 31, 2003**

#### 7. Expenditures by Object

Total operating expenditures for the year reported on the consolidated statement of financial activities are as follows:

	 2003	2002
Salaries, wages and employee benefits	\$ 2,094,898	\$ 1,916,187
Materials	2,194,525	2,025,928
Contracted services	54,500	41,924
Rents and financial expenses Interest on long-term debt	5,788 131,173	3,838 102,354
Contributions to other organizations	 104,492	91,713
	\$ 4,585,376	\$ 4,181,944

#### 8. Government Business Enterprises

The Ontario Government enacted the Energy Competition Act, 1998 to introduce competition to the Ontario electricity market by the year 2000. Under the terms of this legislation, the Ontario Energy Board (the "OEB") will regulate industry participants by issuing licenses for the right to generate, transmit, distribute or retail electricity. These licenses will require compliance with established market rules and codes.

Pursuant to this legislation, the Corporation of the Town of Erin, as owners of the Erin Hydro-Electric Commission, authorized the incorporation of a company created for the purpose of continuing the current distributing and retailing activities of the Commission. A By-law enacted on November 2, 2000 authorized the transfer of all assets and liabilities of the Commission to the appropriate newly created corporation.

On November 2, 2000, Council passed a By-Law authorizing the sale of Erin Hydro Corporation to Hydro One Networks Inc for \$2,710,000. The sale closed on September 25, 2001 with a resulting working capital adjustment of \$85,048 resulting in a loss on sale of \$1,311. The Town of Erin recorded an additional gain on sale in 2002 of \$63,875 as a result of the final purchase price adjustment.

#### **December 31, 2003**

#### 9. Pension Agreements

The municipality makes contributions to the Ontario Municipal Employees Retirement Fund (OMERS), which is a multi-employer plan, on behalf of members of its staff. This plan is a defined benefit plan which specifies the amount of the retirement to be received by the employees based on the length of service and rates of pay. The amount contributed to OMERS for 2003 was \$25,099 (2002 - \$nil).

#### 10. Public Sector Salary Disclosure

During 2003, no employees were paid a salary, as defined in the Public Sector Salary Disclosure Act, 1996, of \$100,000 or more by the Corporation of the Town of Erin.

#### 11. Budget Amounts

Under Canadian generally accepted accounting principles, budget amounts are to be reported on the consolidated statement of financial activities for comparative purposes. The 2003 budget amounts for the Corporation of the Town of Erin approved by Council have been restated to conform to the basis of preparation of the revenues and expenditures on the consolidated statement of financial activities. The budget information, however, has not been audited.

#### 12. Operations of School Boards and the County of Wellington

During the year, the following taxation revenue was raised and remitted to the school boards and the County of Wellington:

	 2003	2002
School boards County of Wellington	\$ 4,137,644 7,102,068	\$ 4,025,842 6,537,400
	\$ 11,239,712	\$ 10,563,242

#### **December 31, 2003**

#### 13. Trust Funds

The trust funds administered by the municipality amounting to \$67,075 (2002 - \$64,918) have not been included in the consolidated statement of financial position nor have the operations been included in the consolidated statement of financial activities. At December 31, 2003, the trusts fund balances are as follows:

	 2003	2002
Duff Pit Glenellen Well Program	\$ 17,764 49,311	\$ 17,263 47,655
	\$ 67,075	\$ 64,918

#### 14. Post Retirement Employment Benefits

The municipality has adopted the new Canadian generally accepted principles for post retirement employee future benefits. An actuarial valuation has been performed. Management has estimated the post retirement employee future benefit for 2002.

	 2003	2002
Post retirement health care benefits	\$ 110,261	\$ 127,568

#### 15. Subdivision Agreements

As part of various subdivision agreements, the Municipality has received letters of credit to cover developers' responsibilities in completing the projects as well as covering unpaid municipal levies. Letters of credit held by the Municipality at December 31, 2003 amount to \$1,910,497 (2002 - \$209,062).

# The Corporation of the Town of Erin Schedule of Deferred Revenue

For the year ended December 31, 2003

		Opening	Co	ntributions Received	Investment Income				Revenue Recognized				Ending
Obligatory Reserve Funds	5												
Development charges Lot levies Recreational land Subdivider contributions	\$	142,219 20,012 7,537 501	\$	225,929 1,430 67,081 (506)	\$	7,040 531 1,863 5	\$	(51,608) - - -	\$ 323,580 21,973 76,481				
	_	170,269		293,934		9,439		(51,608)	422,034				
Other Other Drinking water		650		-		-		-	650				
protection regulations		359,678		-		-		(129,335)	230,343				
		360,328		-		-		(129,335)	230,993				
	\$	530,597	\$	293,934	\$	9,439	\$	(180,943)	\$ 653,027				

# The Corporation of the Town of Erin Schedule of Current Fund Operations

For the year ended December 31		2003	2003	2002			
		Budget (Unaudited)		Actual	Actual		
Revenue Taxation Fees and user charges Canada grants Ontario grants Municipal grants Other	\$	3,236,038 1,350,444 14,734 414,600 67,700 602,129 5,685,645	\$	3,216,696 1,289,607 1,065 407,870 64,324 585,157 5,564,719	\$ 3,174,856 1,110,989 14,167 424,982 68,300 613,860 5,407,154		
Expenditures General government Protection services Transportation services Environmental services Health services Social and family services Recreation and cultural services Planning and development Hydro operations	_	807,645 748,013 1,422,587 546,896 16,000 12,000 1,173,370 98,414 7,875		743,888 702,960 1,431,083 519,030 16,676 12,000 1,103,695 48,136 7,908	738,112 648,973 1,266,654 375,999 15,517 12,000 1,058,169 46,768 19,752		
Net revenues for the year		852,845		979,343	1,225,210		
Change in amounts to be recovered Debt principal repayments Change in post-employment benefits		(131,564) -		(137,975) (17,307)	(90,333) 33,518		
Transfers to capital fund operations Transfers to reserves and reserve funds		(131,564) (987,545) 31,395		(155,282) (721,464) (196,702)	(56,815) (658,600) (1,958,219)		
	_	(1,087,714)		(1,073,448)	(2,673,634)		
Change in fund balance for the year		(234,869)		(94,105)	(1,448,424)		
Current Fund, beginning of the year	_	255,614		255,614	1,704,038		
Current Fund, end of the year	\$	20,745	\$	161,509	\$ 255,614		

# The Corporation of the Town of Erin Schedule of Capital Fund Operations

For the year ended December 31		2003		2003	2002		
		Budget (Unaudited)	•		Actual		
Revenue							
Canada grants	\$	414,120	\$	129,335	\$	49,058	
Ontario grants		414,120		129,335		60,530	
Municipal grants		6,000		-		9,063	
Developer contributions		-		-		1,368	
Other		-		77,481		43,384	
Obligatory reserve fund revenue recognized	_	61,171		51,608		36,390	
		895,411		387,759		199,793	
Expenditures							
General government		25,400		24,346		55,499	
Protection services		205,240		207,161		342,309	
Transportation services		950,144		637,242		643,446	
Environmental services		1,292,860		594,953		1,269,861	
Recreation and cultural services		157,070		124,532		210,857	
Planning and development	_	816,899		103,701		124,392	
		3,447,613		1,691,935		2,646,364	
Net revenues (expenditures) for the year		(2,552,202)		(1,304,176)		(2,446,571)	
Change in amounts to be recovered							
New debt issued		290,220		-		715,000	
Transfers from current fund operations		987,545		721,464		658,600	
Transfers from reserves and reserve funds		1,274,437		319,271		1,069,857	
		2,552,202		1,040,735		2,443,457	
Change in fund balance for the year		-		(263,441)		(3,114)	
Capital Fund, beginning of the year		(8,252)		(8,252)		(5,138)	
Capital Fund, end of the year	\$	(8,252)	\$	(271,693)	\$	(8,252)	

# The Corporation of the Town of Erin Schedule of Reserves and Reserve Funds

For the year ended December 31		2003		2003	2002
		Budget (Unaudited)		Actual	Actual
Revenue (Expenditure) Other revenue	\$	-	\$	6,142	\$ 3,329
Net Transfers from (to) other funds Transfer from current fund operations Transfer from (to) capital fund operations	_	(31,395) (1,274,439) (1,305,834)		196,702 (319,271) (122,569)	1,958,219 (1,069,857) 888,362
Change in balance for the year		(1,305,834)		(116,427)	891,691
Reserves and Reserve Funds, beginning of the year	_	2,836,719		2,836,719	1,945,028
Reserves and Reserve Funds, end of the year	\$	1,530,885	\$	2,720,292	\$ 2,836,719
Analyzed as follows:					
Reserves set aside for specific purpose by Cour Working funds Insurance, sick leave and WSIB Current purposes Capital purposes	ncil	:	<b>\$</b>	409,803 15,365 73,134 1,996,207 2,494,509	\$ 409,803 15,365 93,132 2,233,210 2,751,510
Reserve funds set aside for specific purpose by Contingencies Current purposes Capital purposes	Co	uncil:	_	1,077 179,278 45,428 225,783	1,056 353 83,800 85,209
Reserves and Reserve Funds, end of the year			\$	2,720,292	\$ 2,836,719

The Corporation of the Town of Erin Trust Funds Financial Statements For the year ended December 31, 2003

### **Auditors' Report**

### To the Members of Council, Inhabitants and Ratepayers of the Corporation of the Town of Erin

We have audited the balance sheet of the trust funds of the Corporation of the Town of Erin as at December 31, 2003 and the statement of continuity of the trust funds for the year then ended. These financial statements are the responsibility of the Town's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the trust funds of the Corporation of the Town of Erin as at December 31, 2003 and the continuity of the trust funds for the year then ended in accordance with the accounting principles disclosed in the summary of significant accounting policies accompanying the financial statements.

**Chartered Accountants** 

Orangeville, Ontario March 10, 2004

### The Corporation of the Town of Erin Trust Funds Balance Sheet

December 31	, 2003
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Assets	_	Total	Duff Pit	Glenellen Well Program
Cash Investments	<b>\$</b>	20,008 47,067	\$ 17,272 492	\$ 2,736 46,575
	\$	67,075	\$ 17,764	\$ 49,311
Fund Balance	\$	67,075	\$ 17,764	\$ 49,311

### **Statement of Continuity**

For the year ended December 31, 2003

	Total	Duff Pit	Glenellen Well Program		
Balance, beginning of the year	\$ 64,918	\$	17,263	\$ 47,655	
Receipts Interest earned	 2,157		501	1,656	
Balance, end of the year	\$ 67,075	\$	17,764	\$ 49,311	

### The Corporation of the Town of Erin Trust Funds Summary of Significant Accounting Policies

#### **December 31, 2003**

#### **Management Responsibility**

The consolidated financial statements of the Corporation of the Town of Erin Trust Funds are the representation of management prepared in accordance with accounting principles prescribed for Ontario municipalities by the Ministry of Municipal Affairs and Housing. Precise determination of some assets and liabilities may be dependent upon future events and estimates and approximations. These estimates and approximations have been based upon the available information, using careful judgment and review.

#### **Accrual Basis of Accounting**

Sources of financing and expenditures are reported on the accrual basis of accounting with the exception of principal and interest charges on long-term liabilities which are charged against operations in the periods in which they are paid.

The accrual basis of accounting recognizes revenues as they become available and measurable; expenditures are recognized as they are incurred and measurable as a result of receipt of goods or services and the creation of a legal obligation to pay.

#### **Capital Assets**

The historical cost and accumulated amortization of capital assets are not recorded for municipal purposes. Capital assets are recorded as an expenditure on the statement of continuity in the year of acquisition.